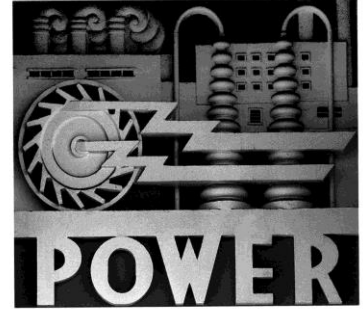


Burbank Water and Power



Estimated Financial Report March-20

UNAUDITED

**Burbank Water and Power
Electric Fund (496)
Estimated Statement of Changes in Net Assets ^{(1) (2) (5)}
MTD and FYTD March 2020
(\$ in 000's except MWh Sales)**

| MTD FY 19-20 | MTD Mar-20 Budget | \$ Variance ⁽²⁾ | % Variance | | FYTD FY 19-20 | FYTD Mar-20 Budget | \$ Variance ⁽²⁾ | % Variance |
|-------------------|----------------------|-------------------------------|--------------------------|--|------------------|-----------------------|-------------------------------|--------------------------|
| 75,680 | 88,644 | (12,964) | (15%) ^(a) | NEL MWh | 813,753 | 869,682 | (55,929) | (6%) ^(A) |
| | | | | Retail | | | | |
| \$ 11,202 | \$ 13,061 | \$ (1,859) | (14%) | Retail Sales | \$ 122,843 | \$ 129,632 | \$ (6,789) | (5%) |
| 423 | 587 | (164) | (28%) ^(b) | Other Revenues ⁽³⁾ | 4,468 | 5,284 | (816) | (15%) ^(B) |
| <u>8,854</u> | <u>9,330</u> | <u>476</u> | <u>5%</u> ^(c) | Retail Power Supply & Transmission | <u>80,835</u> | <u>89,275</u> | <u>8,440</u> | <u>9%</u> ^(C) |
| 2,771 | 4,319 | (1,547) | (36%) | Retail Margin | 46,476 | 45,640 | 835 | 2% |
| | | | | Wholesale | | | | |
| 206 | 2,822 | (2,616) | (93%) | Wholesale Sales | 5,897 | 36,519 | (30,622) | (84%) |
| <u>191</u> | <u>2,752</u> | <u>2,560</u> | <u>93%</u> | Wholesale Power Supply | <u>5,307</u> | <u>35,606</u> | <u>30,299</u> | <u>85%</u> |
| 15 | 71 | (56) | (79%) | Wholesale Margin | 590 | 913 | (323) | (35%) |
| <u>2,786</u> | <u>4,389</u> | <u>(1,603)</u> | <u>(37%)</u> | Gross Margin | <u>47,066</u> | <u>46,553</u> | <u>512</u> | <u>1%</u> |
| | | | | Operating Expenses | | | | |
| 925 | 925 | - | 0% | Distribution | 8,288 | 8,354 | 65 | 1% |
| 115 | 115 | - | 0% | Administration/Safety | 989 | 1,092 | 103 | 9% |
| 228 | 228 | - | 0% | Finance, Fleet, & Warehouse | 1,727 | 2,028 | 302 | 15% ^(D) |
| 507 | 507 | - | 0% | Transfer to General Fund for Cost Allocation | 4,565 | 4,565 | 0 | 0% |
| 446 | 446 | - | 0% | Customer Service, Marketing & Conservation | 3,102 | 4,010 | 908 | 23% ^(E) |
| 362 | 362 | - | 0% | Public Benefits | 3,362 | 3,592 | 230 | 6% |
| 151 | 151 | - | 0% | Security/Oper Technology | 1,735 | 1,474 | (261) | (18%) ^(F) |
| 143 | 143 | - | 0% | Telecom | 988 | 1,056 | 68 | 6% |
| 183 | 183 | - | 0% | Construction & Maintenance | 1,333 | 1,643 | 310 | 19% ^(G) |
| <u>1,575</u> | <u>1,575</u> | <u>-</u> | <u>0%</u> | Depreciation | <u>13,865</u> | <u>14,171</u> | <u>306</u> | <u>2%</u> |
| 4,633 | 4,633 | - | 0% ^(d) | Total Operating Expenses | 39,953 | 41,985 | 2,031 | 5% |
| <u>\$ (1,847)</u> | <u>\$ (244)</u> | <u>\$ (1,603)</u> | <u>(656%)</u> | Operating Income/(Loss) | <u>\$ 7,112</u> | <u>\$ 4,569</u> | <u>\$ 2,544</u> | <u>56%</u> |

**Burbank Water and Power
Electric Fund (496)
Estimated Statement of Changes in Net Assets ^{(1) (2) (5)}
MTD and FYTD March 2020**

| (\$ in 000's) | | | | | (\$ in 000's) | | | |
|-------------------|----------------------|-------------------------------|----------------|---------------------------------------|------------------|-----------------------|-------------------------------|----------------------|
| MTD FY 19-20 | MTD Mar-20 Budget | \$ Variance ⁽²⁾ | % Variance | | FYTD FY 19-20 | FYTD Mar-20 Budget | \$ Variance ⁽²⁾ | % Variance |
| \$ (1,847) | \$ (244) | \$ (1,603) | (656%) | Operating Income/(Loss) | \$ 7,112 | \$ 4,569 | \$ 2,544 | 56% |
| | | | | Other Income/(Expenses) | | | | |
| 162 | 162 | - | 0% | Interest Income | 1,552 | 1,460 | 92 | 6% |
| 106 | 106 | - | 0% | Other Income/(Expense) ⁽⁴⁾ | (2,422) | (2,480) | 58 | 2% ^(H) |
| (344) | (344) | - | 0% | Bond Interest/ (Expense) | (3,099) | (3,099) | - | 0% |
| (76) | (76) | - | 0% | Total Other Income/(Expenses) | (3,969) | (4,119) | 150 | 4% |
| (1,923) | (320) | (1,603) | (500%) | Net Income | 3,143 | 450 | 2,693 | 599% |
| 372 | 372 | - | 0% | Capital Contributions (AIC) | 645 | 1,829 | (1,184) | (65%) ^(I) |
| <u>\$ (1,551)</u> | <u>\$ 52</u> | <u>\$ (1,603)</u> | <u>(3099%)</u> | Net Change in Net Assets | <u>\$ 3,788</u> | <u>\$ 2,278</u> | <u>\$ 1,510</u> | <u>66%</u> |

1. This report may not foot due to rounding.

2. () = Unfavorable

3. Other Revenues include transmission, telecom and internet revenues as well as other items such as damaged property recovery, connection fees, late fees, and tampering fees.

4. Other Income/(Expense) includes miscellaneous revenue from the sale of scrap materials, inventory, and assets, as well as BABS subsidy.

5. MTD is estimated for March 2020; FYTD reports July 2019 through February 2020 actuals.

Burbank Water and Power
Electric Fund (496)
Estimated Statement of Changes in Net Assets - Footnotes
MTD March 2020
(\$ in 000's)

| Foot-note # | Accounts/Description | Actual | Budget | Variance to Budget | Explanation |
|-------------|------------------------------------|--------|--------|--------------------|--|
| a. | Electric Usage in MWh | 75,680 | 88,644 | (12,964) | - NEL is 15% lower than budget, which is driven primarily by the closing of businesses within Burbank due to the "Safer at home" order issued by Los Angeles County officials and California Governor Newsom on March 19th, 2020. For the month of March, average high temperature was 66.4°F, compared to the normal of 72.5°F. MTD HDD were 265 versus the 15 year average of 111. |
| b. | Other Revenues | 423 | 587 | (164) | - Other revenues include transmission, telecom and internet revenues as well as other items such as damaged property recovery, connection fees, late fees, and tampering fees which tend to fluctuate. |
| c. | Retail Power Supply & Transmission | 8,854 | 9,330 | 476 | - The favorable variance is attributable to various components within Retail Power Supply & Transmission. Please refer to page 5 for additional details. |
| d. | Total Operating Expenses | 4,633 | 4,633 | - | - Expenses for March 2020 are estimated at budgeted values. |

Burbank Water and Power
Electric Fund (496)
Estimated Statement of Changes in Net Assets - Footnotes
FYTD March 2020
(\$ in 000's)

| Foot-note # | Accounts/Description | Actual | Budget | Variance to Budget | Explanation |
|-------------|--|---------|---------|--------------------|---|
| A. | Electric Usage in MWh | 813,753 | 869,682 | (55,929) | - NEL is 6% lower than budget, which is impacted by the closing of businesses within Burbank due to the "Safer at home" order issued by Los Angeles County officials and California Governor Newsom on March 19th, 2020. FYTD actual average high temperature from July to October is 86.9°F and the 15 year summer average high temperature is 85.9°F. FYTD actual average low temperature from November to March is 43.9 and the 15 year average temperature is 44.9°F. FYTD CDD were 1,114 versus the 15 year average of 1,146. FYTD HDD were 1,237 versus the 15 year average of 1,062. |
| B. | Other Revenues | 4,468 | 5,284 | (816) | - Other revenues include transmission, telecom and internet revenues as well as other items such as damaged property recovery, connection fees, late fees, and tampering fees which tend to fluctuate. |
| C. | Retail Power Supply & Transmission | 80,835 | 89,275 | 8,440 | - The favorable variance is attributable to various components within Retail Power Supply & Transmission. Please refer to page 6 for additional details. |
| D. | Finance, Fleet, & Warehouse | 1,727 | 2,028 | 302 | - The favorable variance is primarily attributable to budgetary savings due to vacant positions, and less event sponsorship. |
| E. | Customer Service, Marketing & Conservation | 3,102 | 4,010 | 908 | - The favorable variance is primarily attributable to budgetary savings due to vacant positions, and lower than planned spending on professional services and office supplies. |
| F. | Security/Oper Technology | 1,735 | 1,474 | (261) | - The unfavorable variance is primarily attributable to less work on capital and O&M than planned, offset by lower than planned spending on professional services. |
| G. | Construction & Maintenance | 1,333 | 1,643 | 310 | - The favorable variance is primarily attributable to lower than planned work performed from Power Supply; and the timing of expenditures for private contractual services, custodial services, building grounds maintenance & repair, and regulatory expense. |
| H. | Other Income/(Expense) | (2,422) | (2,480) | 58 | - Other Income/(Expense) includes miscellaneous revenue from the sale of scrap materials, inventory and assets, as well as the BABS subsidy, which tend to fluctuate. July 2019 includes a one-time pension payment to CalPERS of \$3.43M. |
| I. | Capital Contributions (AIC) | 645 | 1,829 | (1,184) | - The unfavorable variance is primarily attributable to the timing of AIC projects. |

Estimated March 2020 Budget to Actual P&L Variance Highlights - Electric Fund
(\$ in 000's)

| | Variance Month-to-Date | | |
|--|-------------------------------|------------------------------|--|
| | <u>Favorable Items</u> | <u>Unfavorable Items</u> | <u>Budget to Actual Variance</u> |
| <u>MTD NET INCOME/(LOSS): (\$1,923)</u> | | \$ (1,603) | \$ (1,603) |
| <u>MTD GROSS MARGIN VARIANCE</u> | | | |
| Retail Sales | | (1,859) | (1,859) |
| Power Supply and Transmission | | | |
| - MPP was offline for turndown capacity implementation | | (104) | (104) |
| - Lower retail load | 259 | | 259 |
| - Lower than planned renewables | 234 | | 234 |
| - Lower transmission | 87 | | 87 |
| Other Revenues & Other income/(Expenses) | | (164) | (164) |
| Wholesale Margin | | (56) | (56) |
| Total | <u>580</u> | <u>(2,183)</u> | <u>(1,603)</u> |

Estimated March 2020 Budget to Actual P&L Variance Highlights - Electric Fund
(\$ in 000's)

| | Variance Fiscal Year-to-Date | | |
|---|-------------------------------------|------------------------------|--|
| | <u>Favorable Items</u> | <u>Unfavorable Items</u> | <u>Budget to Actual Variance</u> |
| <u>FYTD NET INCOME / (LOSS): \$3,143</u> | \$ 2,693 | | \$ 2,693 |
| <u>FYTD GROSS MARGIN VARIANCE</u> | | | |
| Retail Sales | | (6,789) | (6,789) |
| Power Supply and Transmission | | | |
| - Lower energy prices and economic dispatch | 3,280 | | 3,280 |
| - Lower than planned annual true up | 1,529 | | 1,529 |
| - Lower retail load | 1,403 | | 1,403 |
| - Lower O&M expenses than planned | 1,025 | | 1,025 |
| - Lower than planned transmission expenses | 759 | | 759 |
| - Lower than planned renewables | 444 | | 444 |
| Other Revenues | | (816) | (816) |
| Wholesale Margin | | (323) | (323) |
| Total | <u>8,440</u> | <u>(7,928)</u> | <u>512</u> |
| <u>FYTD EXPENSE AND OTHER VARIANCES</u> | | | |
| Distribution | 65 | | 65 |
| Administration/Safety | 103 | | 103 |
| Finance, Fleet, & Warehouse | 302 | | 302 |
| Customer Service, Marketing & Conservation | 908 | | 908 |
| Public Benefits | 230 | | 230 |
| Security/Oper Technology | | (261) | (261) |
| Telecom | 68 | | 68 |
| Construction & Maintenance | 310 | | 310 |
| Depreciation expense | 306 | | 306 |
| All other | 150 | | 150 |
| Total | <u>2,442</u> | <u>(261)</u> | <u>2,181</u> |

**Burbank Water and Power
Electric Fund (496)
Estimated Statement of Cash Balances ^(a)
(\$ in 000's)**

| | <u>Mar-20</u> | <u>Dec-19</u> | <u>Sep-19</u> | <u>Jun-19</u> | <u>Recommended Reserves</u> | <u>Minimum Reserves</u> |
|---|----------------------|----------------------|----------------------|--------------------------|---------------------------------|-----------------------------|
| Cash and Investments | | | | | | |
| General Operating Reserve | \$ 63,594 | \$ 67,481 | \$ 62,047 | \$ 67,320 ^(b) | \$ 52,010 | \$ 37,570 |
| Capital & Debt Reduction Fund | 10,000 | 10,000 | 10,000 | 10,000 | 21,000 | 5,200 |
| BWP Projects Reserve Deposits at SCPPA | 17,062 | 17,014 | 16,912 | 16,817 | | |
| Sub-Total Cash and Investments | <u>90,656</u> | <u>94,495</u> | <u>88,959</u> | <u>94,137</u> | <u>73,010</u> | <u>42,770</u> |
| Customer Deposits | (6,300) | (6,632) | (4,822) | (5,641) | | |
| Public Benefits Obligation | (7,067) | (7,125) | (6,607) | (6,069) | | |
| Pacific Northwest DC Intertie | (255) | (855) | (1,389) | (2,218) | | |
| Low Carbon Fuel Standard ^(c) | (2,267) | (2,267) | (2,267) | (2,267) ^(d) | | |
| Cash and Investments (less Commitments) | <u><u>74,768</u></u> | <u><u>77,615</u></u> | <u><u>73,874</u></u> | <u><u>77,942</u></u> | <u><u>73,010</u></u> | <u><u>42,770</u></u> |

(a) The Statement of Cash Balances may not add up due to rounding.

(b) Includes a \$3.95M loan to the Water Fund for the purchase of cyclic storage water.

(c) Denotes funds reserved related to the sale of Low Carbon Fuel Standard (LCFS) credits, net of Electric Vehicle charger infrastructure expenditures.

(d) Includes the sale of \$1.15M of LCFS credits.

**Burbank Water and Power
Water Fund (497)
Estimated Statement of Changes in Net Assets ^{(1) (2) (5)}
MTD and FYTD March 2020
(\$ in 000's except Gallons)**

| MTD FY 19-20 | MTD Mar-20 Budget | \$ Variance ⁽²⁾ | % Variance | | FYTD FY 19-20 | FYTD Mar-20 Budget | \$ Variance ⁽²⁾ | % Variance | |
|--------------------------------|----------------------|-------------------------------|--------------------------|--|------------------|-----------------------|-------------------------------|----------------------|--|
| 336 | 339 | (3) | (1%) ^(a) | Water put into the system in Millions of Gallons | 3,979 | 3,951 | 28 | 1% ^(A) | |
| 46 | 61 | (15) | (24%) ^(b) | Metered Recycled Water in Millions of Gallons | 689 | 725 | (36) | (5%) ^(B) | |
| Operating Revenues | | | | | | | | | |
| 1,851 | 2,002 | \$ (151) | (8%) ^(c) | Potable Water | 21,773 | 21,718 | \$ 55 | 0% ^(C) | |
| 200 | 251 | (51) | (20%) | Recycled Water | 2,897 | 2,972 | (75) | (3%) | |
| 11 | 62 | (51) | (83%) ^(d) | Other Revenue ⁽³⁾ | 519 | 557 | (38) | (7%) ^(D) | |
| <u>2,062</u> | <u>2,315</u> | <u>(254)</u> | <u>(11%)</u> | Total Operating Revenues | <u>25,189</u> | <u>25,247</u> | <u>(58)</u> | <u>(0%)</u> | |
| 907 | 845 | (62) | (7%) ^(e) | Water Supply Expense | 9,846 | 9,571 | (275) | (3%) ^(E) | |
| <u>1,154</u> | <u>1,470</u> | <u>(316)</u> | <u>(21%)</u> | Gross Margin | <u>15,343</u> | <u>15,676</u> | <u>(333)</u> | <u>(2%)</u> | |
| Operating Expenses | | | | | | | | | |
| 744 | 744 | - | 0% | Operations & Maintenance - Potable | 5,560 | 6,256 | 696 | 11% ^(F) | |
| 142 | 142 | - | 0% | Operations & Maintenance - Recycled | 1,102 | 1,254 | 152 | 12% ^(G) | |
| 206 | 206 | - | 0% | Allocated O&M | 1,598 | 1,866 | 268 | 14% | |
| 172 | 172 | - | 0% | Transfer to General Fund for Cost Allocation | 1,552 | 1,552 | 0 | 0% | |
| <u>370</u> | <u>370</u> | <u>-</u> | <u>0%</u> | Depreciation | <u>2,970</u> | <u>3,328</u> | <u>358</u> | <u>11%</u> | |
| <u>1,634</u> | <u>1,634</u> | <u>-</u> | <u>0%</u> ^(f) | Total Operating Expenses | <u>12,783</u> | <u>14,256</u> | <u>1,473</u> | <u>10%</u> | |
| <u>(479)</u> | <u>(163)</u> | <u>(316)</u> | <u>(193%)</u> | Operating Income/(Loss) | <u>2,561</u> | <u>1,421</u> | <u>1,140</u> | <u>80%</u> | |
| Other Income/(Expenses) | | | | | | | | | |
| 21 | 21 | - | 0% | Interest Income | 245 | 191 | 54 | 28% | |
| 39 | 39 | - | 0% | Other Income/(Expense) ⁽⁴⁾ | (195) | (202) | 7 | 4% ^(H) | |
| (159) | (159) | - | 0% | Bond Interest/(Expense) | (1,423) | (1,428) | 5 | 0% | |
| <u>(99)</u> | <u>(99)</u> | <u>-</u> | <u>0%</u> | Total Other Income/(Expenses) | <u>(1,373)</u> | <u>(1,440)</u> | <u>67</u> | <u>5%</u> | |
| <u>(578)</u> | <u>(262)</u> | <u>(316)</u> | <u>(121%)</u> | Net Income/(Loss) | <u>1,188</u> | <u>(19)</u> | <u>1,207</u> | <u>6356%</u> | |
| 40 | 40 | - | 0% | Aid in Construction | 63 | 363 | (300) | (83%) ^(I) | |
| <u>\$ (538)</u> | <u>\$ (222)</u> | <u>\$ (316)</u> | <u>(143%)</u> | Net Change in Net Assets | <u>\$ 1,250</u> | <u>\$ 344</u> | <u>\$ 907</u> | <u>264%</u> | |

1. This report may not foot due to rounding.

2. () = Unfavorable

3. Other Revenue includes items such as damaged property recovery, connection fees, late fees, and tampering fees.

4. Other Income/(Expense) includes miscellaneous revenue from the sale of scrap materials, inventory, and assets.

5. MTD is estimated for March 2020; FYTD reports July 2019 through February 2020 actuals.

Burbank Water and Power
Water Fund (497)
Estimated Statement of Changes in Net Assets - Footnotes
MTD March 2020
(\$ in 000's except Gallons)

| Foot-note # | Accounts/Description | Actual | Budget | Variance to Budget | Explanation | |
|-------------|--|--------|--------|--------------------|--|----------------------|
| a. | Water put into the system in Millions of Gallons | 336 | 339 | (3) | - Potable water demand was slightly lower than budget. For the month of March, average high temperature was 66.4°F, compared to the normal of 72.5°F. MTD HDD were 265 versus the 15 year average of 111. Burbank received 4.55 inches of rainfall in March as compared to the monthly norm of 2.97 inches. | |
| b. | Recycled Water Usage in Millions of Gallons | 46 | 61 | (15) | - Recycled water demand was lower than budget. For the month of March, average high temperature was 66.4°F, compared to the normal of 72.5°F. MTD HDD were 265 versus the 15 year average of 111. Burbank received 4.55 inches of rainfall in March as compared to the monthly norm of 2.97 inches. | |
| c. | Potable Water Revenue | 1,851 | 2,002 | (151) | - The WCAC impact increased potable water revenues by \$10k MTD. Without this adjustment, potable water revenues would be unfavorable by 8%. | |
| | | | | | | MTD Actual |
| | | | | | WCAC Revenue | <u>\$898</u> |
| | | | | | WCAC Expenses | \$907 |
| | | | | | WCAC revenue deferral/(accrual) | <u>(\$10)</u> |
| d. | Other Revenue | 11 | 62 | (51) | - Other revenues include items such as damaged property recovery, connection fees, late fees, and tampering fees, which tend to fluctuate. | |
| e. | Water Supply Expense | 907 | 845 | (62) | - Water supply expense is slightly higher than budget due to no water provided from local production in Feb-20 through the beginning of March (thus using more expensive treated water) due to a coordinated shutdown of Valley Pumping Plant, and work performed on the B-5 connection, in tandem with work performed at the Valley Forebay. Valley Pumping Plant production has since resumed. | |
| f. | Total Operating Expenses | 1,634 | 1,634 | - | - Expenses for March 2020 are at budgeted values. | |

**Burbank Water and Power
Water Fund (497)
Estimated Statement of Changes in Net Assets - Footnotes
FYTD March 2020
(\$ in 000's except Gallons)**

| Foot- note # | Accounts/Description | Actual | Budget | Variance to Budget | Explanation | |
|--------------------|---|--------|--------|-----------------------|--|----------------|
| A. | Water put into the system in Millions of Gallons | 3,979 | 3,951 | 28 | - FYTD Potable water sales are slightly higher than budget. Rainfall season-to-date was 11.0 inches, 4.7 inches less than the season norm of 15.7 inches. FYTD actual average high temperature from July to October is 86.9°F and the 15 year summer average high temperature is 85.9°F. FYTD actual average low temperature from November to March is 43.9 and the 15 year average temperature is 44.9°F. FYTD CDD were 1,114 versus the 15 year average of 1,146. FYTD HDD were 1,237 versus the 15 year average of 1,062. | |
| B. | Metered Recycled Water in Millions of Gallons | 689 | 725 | (36) | - FYTD Recycled sales are slightly lower than budget. Rainfall season-to-date was 11.0 inches, 4.7 inches less than the season norm of 15.7 inches. FYTD actual average high temperature from July to October is 86.9°F and the 15 year summer average high temperature is 85.9°F. FYTD actual average low temperature from November to March is 43.9 and the 15 year average temperature is 44.9°F. FYTD CDD were 1,114 versus the 15 year average of 1,146. FYTD HDD were 1,237 versus the 15 year average of 1,062. | |
| C. | Potable Water | 21,773 | 21,718 | 55 | - The WCAC impact increased potable water revenues by \$291k YTD. Without this adjustment, potable revenues would be unfavorable by 1% | |
| | | | | | | FYTD Actual |
| | | | | | WCAC Revenue | \$9,550 |
| | | | | | WCAC Expenses | \$9,841 |
| | | | | | WCAC revenue deferral/(accrual) | (\$291) |
| D. | Other Revenue | 519 | 557 | (38) | - Other revenues include items such as damaged property recovery, connection fees, late fees, and tampering fees, which tend to fluctuate. | |
| E. | Water Supply Expense | 9,846 | 9,571 | (275) | - Water supply expense is higher than budget due to no water provided from local production in Feb-20 through the beginning of March (thus using more expensive treated water) due to a coordinated shutdown of Valley Pumping Plant, and work performed on the B-5 connection, in tandem with work performed at the Valley Forebay. Valley Pumping Plant production has since resumed. | |
| F. | Operations & Maintenance - Potable | 5,560 | 6,256 | 696 | - The favorable variance is primarily attributable to budgetary savings due to vacant positions, and the timing of expenditures for other professional and private contractual services; offset by lower than planned capital work and work for others. | |
| G. | Operations & Maintenance - Recycled | 1,102 | 1,254 | 152 | - The favorable variance is attributable to the timing of expenditures for professional services and other operating expenses, and lower than planned compensation; offset by higher than planned work performed by others. | |
| H. | Other Income / (Expense) | (195) | (202) | 7 | - Other Income/(Expense) includes miscellaneous revenue from the sale of scrap materials, inventory and other assets, which tend to fluctuate. July 2019 includes a one-time pension payment to CalPERS of \$671k. | |
| I. | Aid in Construction | 63 | 363 | (300) | - The unfavorable variance is attributable to the timing of AIC projects. | |

Estimated March 2020 Budget to Actual P&L Variance Highlights - Water Fund
(\$ in 000's)

| | Variance Month-to-Date | | Budget to Actual Variance |
|--|-------------------------------|------------------------------|---------------------------------|
| | <u>Favorable Items</u> | <u>Unfavorable Items</u> | |
| <u>MTD NET INCOME (LOSS): (\$578)</u> | | (316) | \$ (316) |
| <u>MTD GROSS MARGIN VARIANCE</u> | | | |
| Potable Revenues | | (151) | (151) |
| Recycled Revenues | | (51) | (51) |
| Other Revenue | | (51) | (51) |
| Water Supply Expense | | (63) | (63) |
| Total | <u>-</u> | <u>(316)</u> | <u>(316)</u> |

Estimated March 2020 Budget to Actual P&L Variance Highlights - Water Fund
(\$ in 000's)

| | <u>Variance Fiscal Year-to-Date</u> | | |
|--|-------------------------------------|--------------------|------------------|
| | <u>Favorable</u> | <u>Unfavorable</u> | <u>Budget to</u> |
| | <u>Items</u> | <u>Items</u> | <u>Actual</u> |
| | | | <u>Variance</u> |
| <u>FYTD NET INCOME: \$1,188</u> | \$ 1,207 | | \$ 1,207 |
| <u>FYTD GROSS MARGIN VARIANCE</u> | | | |
| Potable Revenues | 55 | | 55 |
| Recycled Revenues | | (75) | (75) |
| Other Revenue | | (38) | (38) |
| Water Supply Expense | | (275) | (275) |
| Total | <u>55</u> | <u>(388)</u> | <u>(333)</u> |
| <u>FYTD O&M AND OTHER VARIANCES</u> | | | |
| Potable O&M | 696 | | 696 |
| Recycled Water O&M | 152 | | 152 |
| Allocated O&M | 268 | | 268 |
| Depreciation Expense | 358 | | 358 |
| All Other | 66 | | 66 |
| Total | <u>1,540</u> | <u>-</u> | <u>1,540</u> |

Water Fund (497)
Estimated Statement of Changes in Cash and Investment Balances ^(a)
(\$ in 000's)

| | <u>Mar-20</u> | <u>Dec-19</u> | <u>Sep-19</u> | <u>Jun-19</u> | <u>Recommended Reserves</u> | <u>Minimum Reserves</u> |
|---|---------------------|----------------------|----------------------|--------------------------|---------------------------------|-----------------------------|
| Cash and Investments | | | | | | |
| General Operating Reserves | \$ 8,783 | \$ 16,341 | \$ 13,174 | \$ 11,555 ^(b) | \$ 12,630 | \$ 8,070 |
| Capital Reserve Fund | 2,220 | 2,220 | 2,220 | 2,220 | 5,200 | 1,300 |
| Sub-Total Cash and Investments | <u>11,003</u> | <u>18,561</u> | <u>15,394</u> | <u>13,775</u> | <u>17,830</u> | <u>9,370</u> |
| Customer Deposits | (1,021) | (1,214) | (1,252) | (1,454) | | |
| Cash and Investments (less commitments) | <u>9,983</u> | <u>17,347</u> | <u>14,142</u> | <u>12,321</u> | <u>17,830</u> | <u>9,370</u> |

^(a) The Statement of Cash Balances may not add up due to rounding.

^(b) Includes a \$3.95M loan from the Electric Fund for the purchase of cyclic storage water.